

10th Annual Trade Mission to Asia

March 23-April 14, 2023





The USMCOC California Regional Chapter is proud to present an executive summary of the Trade Mission to Asia 2023. The delegation was formed by 21 participants from different industries in several fields such as: Accounting, Law Services, Banking, Jewelry design and Manufacturing in Mexico and USA, Orthopedic, Hospital and Medical Products, Garment Industry, International Consulting Services, Freight Forwarder and Customs Brokerage, Baby Items Purchase and Sales, Transportation Consulting, etc.



OUR METINGS AT VIETNAM

- EY VIETNAM
- INVESTMENT AND TRADE PROMOTION CENTER OF HO CHI MINH
- DUANE MORRIS





The first country we visited was Vietnam where we had the opportunity to meet with EY Vietnam with Ms. Nga Thi-Thuy Vuong | Director | Business Tax Advisory (BTA)



Topics Discussed were:

- Overview of Marco-Economy in Vietnam
- Factors for FDI Attraction in Vietnam
- Investment Incentives
- General Legal Issues on Foreign Investment





MEETING WITH MR. DAD VIET ANH, DIRECTOR OF INTERNATIONAL RELATIONS DEPARTMENT. HANOI VIETNAM (VIETRADE)



















INVESTMENT AND TRADE PROMOTION CENTER OF HO CHI MINH

Another very important meeting was organized by Mr.
Thang Tran, Chief Trade Consul Head of Trade Office.
Consulate General of Vietnam in San Francisco and Mr.
Tran Phu Lu, IPTC Directorand Vietnamese companies in several sectors, B2B meeting and a Trade Show
Visited the show room presenting many different
Vietnamese brands such as rice, coffee, medical products, beverages, spices, dried fruit, etc



INVESTMENT AND TRADE PROMOTION CENTER OF HO CHI MINH





















Meeting with Dr. Nguyen Thi Lang, Partner and Chairperson of Duane Morris LLC.

Topics Discussed

- Legal Issues about Doing Business in Vietnam
- Key Aspects and Recommendations when Doing Business in Vietnam

DUANE MORRIS

SAIGON TOWER







OUR MEETINGS AT JAKARTA, INDONESIA

- Director General of Regional Resilience and International Industry Access, Ministry of Industry
- Meeting with Deputy of Industry and Investment Ministry of Tourism and Creative Economy
- Meeting with Director General of National Export Promotion (PEN) Ministry of Trade
- Meeting with Ambassador of Mexico in Jakarta. Mr. Armando Alvarez and Mr. Rodolfo Ivan Garcia Gonzalez Consul for Economic Affairs Embassy of Mexico.
- Meeting with KADIN





OUR MEETINGS AT JAKARTA, INDONESIA



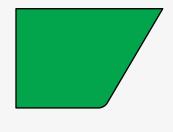












EMBASSY OF MEXICO IN JAKARTA WITH HIS EXCELLENCY ARMANDO ALVAREZ, CONSUL GENERAL OF MEXICO IN INDONESIA; MEETING AT KADIN











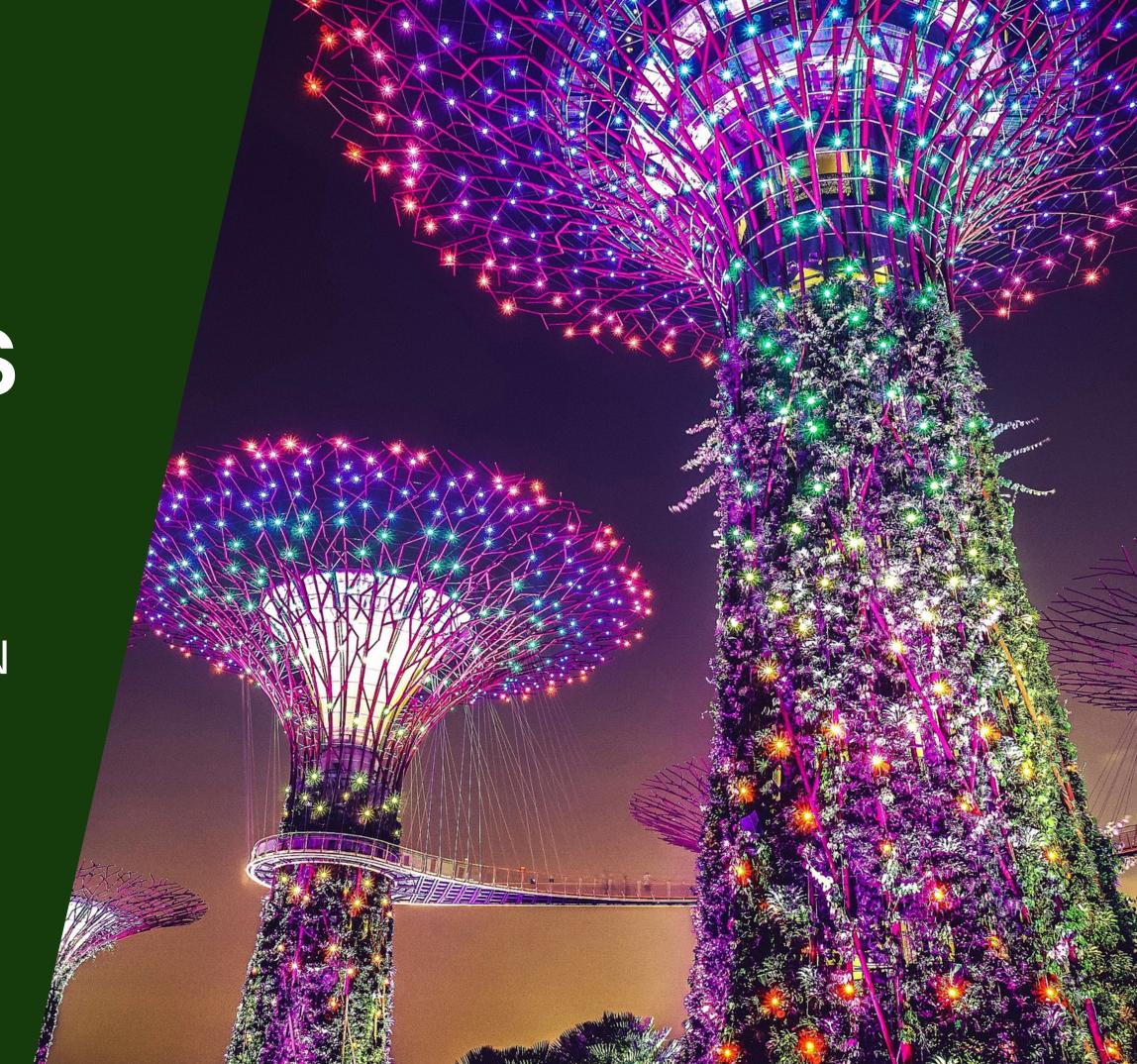






OUR MEETINGS AT SINGAPORE

- EMBASSY OF MEXICO
- DUANE MORRIS & SELVMAN LLP SINGAPORE
- PORT OF SINGAPORE
- CITI





Signage and MOU with the Singapore-Mexico Chamber of Commerce organized by Luis Coronado, President; Dorys Fierro, Executive Director; Gerson Garduño, Economic and Trade Commissioner, Embassy of Mexico in Singapore and His Excellency Ambassador Agustin Garcia-Lopez Loaeza, Ambassador or Mexico in Singapore.





EMBASSY OF MEXICO







DUANE MORRIS & SELVMAN LLP SINGAPORE



Briefing with Eduardo Ramos Gomez, Partner, Lucia Orozco, Senior Associate and Patrick Ong, Senior Associate

Topics Included:

 General Climate on Doing Business in Singapore, History and Opportunities

PORT OF SINGAPORE

Visit Port of Singapore and History Briefing,
 Opportunities with Mexico and the US

Meeting with distinguished guests:

Mr. Ho Zhi Ah. Deputy Manager Group Business Development PSA Ng You Yi, Assistant VP Group Business Development.



OUR MEETINGS AT SEOUL, KOREA

- EMBASSY OF MEXICO
- DUANE MORRIS & SELVMAN LLP SINGAPORE
- PORT OF SINGAPORE
- CITI





OUR MEETINGS AT SEOUL, KOREA



Meeting Consulate of Mexico in Korea with his Excellency Ambassador Carlos Penafiel and Diego Dominguez Cardona, Consul for Economic Affairs and Promotion.

Topics Included:

Briefing about the Economic Situation and Opportunities for Mexican Companies in Korea

SHEPPARD MULLIN AND CONSULATE OF MEXICO IN KOREA CONFERENCE

Conference about Nearshoring, Border Issues Between US and Mexico

Distinguished Speakers Include:

- Paul J. Kim Managing Partner, Seoul Office SheppardMullin;
- <u>Laura Nava, Special Counsel Co-Chair Latin America</u> <u>Practice Team;</u>
- Judith Wilson, Managing Partner Bryan Gonzalez Vargas y Gonzalez Baz;
- <u>His Excellency Carlos Penafiel Consul General of Mexico in Korea</u>
- <u>Diego Dominguez Cardona, Consul for Economic</u> Affairs and Promotion.



OUR MEETINGS AT JAPAN

- Conference at the Consulate of Mexico in Japan US-MX Opportunities for Japanese Businesses
- NAGOYA
- Chamber of Commerce Opportunites for both Japan, US and Mexico









Conference at the Consulate of Mexico in Japan US-MX Opportunities for Japanese Businesses

Meeting Consulate of Mexico in Japan with Minister Sergio Sierra, Minister of Economic Affairs and Breakfast Conference with Mexican Companies in Japan, Potential Japanese companies interested in doing business in Mexico and Successful Companies existing in Japan.

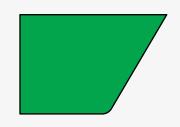
Distinguished Speakers Include:

- Minister Sergio Sierra
- Marlen Marroquin, Executive Regional Director USMCOC California Regional Chapter
- Laura Nava, Special Counsel Co-Chair Latin America Practice Team;
- Judith Wilson, Managing Partner Bryan Gonzalez Vargas y Gonzalez Baz;
- Mr. Yusuke Shiina. Invest Japan Department/Invest Japan Business Support Center. Japan External Trade Organization (JETRO)
- <u>"BOCAR, a case of Success of a Mexican Company in Japan". Sr. Juan Carlos Gomora, Managing Director, Bocar Group.</u>
- "SuKarne, a case of Success of a Mexican Company in Japan". Mr. Francisco Espinoza, Asia Deputy Director of SuKarne
- <u>"Business Opportunities in Japan for Mexican Companies". Mr. Aaron Vera. PMC</u> Senior Consultant/FINSA International Sales.



- Port of Nagoya, Boat Tour and Briefing about the Port of Nagoya
- Meeting with distinguished hosts:
- Mr. Hltochika Yonezu, Director Port Operations Department
- Mr. Naohiro Hotta, Port Promotion Division, Chief International Affairs
- Ms. Junko Mitsuda, Manager Promotion





NAGOYA



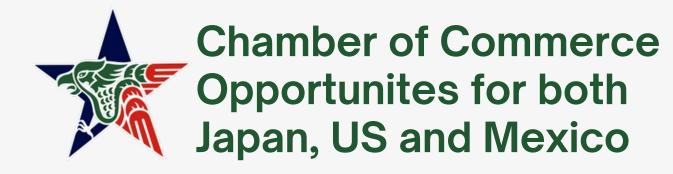












Distinguished Speakers and Hosts:

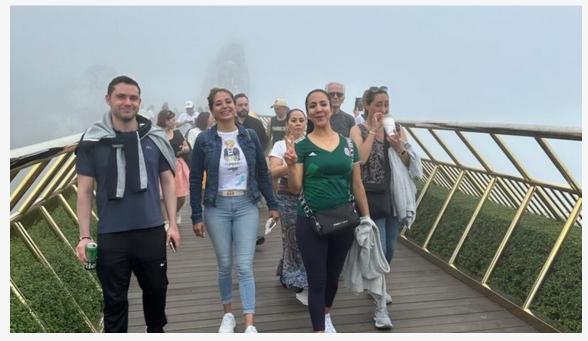
- Shiraki Takamitsu,
 Director, Planning
 Department
- Tanaka Yutaka, Senior
 Executive Director &
 Secretary General



FUN ACTIVITIES



































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